

They are a very good and experienced law firm with a very strong degree of professionalism.

—Chambers Greater China Region

## New York Office

JunHe, founded in Beijing in 1989, is one of the first private partnership law firms in China. Since its establishment, JunHe has grown to be a large and recognized Chinese law firm. The firm has fourteen offices around the world and a team comprised of more than a thousand professionals.

**Established in 1993, JunHe's New York office was not only JunHe's first overseas office, but also the first international office ever opened by a Chinese law firm. As a pioneer in the Chinese legal industry, JunHe's New York office has served as an outpost for Chinese companies to "go global". JunHe's New York office has pioneered the international presence of Chinese companies and is highly regarded for its services in cross-border capital markets, general corporate, regulatory compliance, bankruptcy, dispute resolution, investment in the U.S. and other regions.**

### Our Team

JunHe's New York office consists of partners and lawyers who are well versed in Chinese and American culture and PRC and US laws. Its practice areas span M&A and investments, capital markets, banking and finance, dispute resolution, regulatory compliance, general corporate, bankruptcy and liquidation, private wealth, commercial real estate, and emerging technology. Our shared language and cultural background, as well as our deep understanding of the U.S. social and legal environment, sets us apart from our peers in serving Chinese clients. The New York office is committed to providing Chinese clients with localized legal services in the international arena. With more than 30 years of legal practice in the U.S., JunHe's New York office has impressed clients with its deep integration and extensive connections with American society. The partners of our New York team are frequently invited to share their experience and expertise at various prestigious venues, including the American Conference Institute, the Practising Law Institute, and the American Bar Association. In addition to providing quality legal services, we recommend local financing and custody resources to meet our clients' diverse business needs, and actively assist clients in identifying professional service providers in a wide range of industries to help them establish a presence and thrive in the United States.

As a highly integrated law firm with a global presence, JunHe is uniquely positioned to coordinate the expertise and resources of its global offices. Benefiting from the firm's unified resource management mechanism, JunHe's New York office is able to provide Chinese clients with one-stop and comprehensive services to assist them in investing or doing business in the United States.

### Core Areas of Practice

- M&A and Investments, including equity and asset M&A and investments, and compliance analysis such as national security reviews involved in M&A and investments;
- Capital Markets, including equity and bond offerings, public company disclosure, and securities law compliance;
- Banking and Finance, including bilateral and syndicated loans, project financing, financial leasing, and convertible debt financing;
- Dispute Resolution, including litigation in federal and state courts, US and international arbitration, mediation, settlement communication and negotiation;
- Regulatory Compliance, including assessing compliance risks, designing and training on compliance programs, and responding to government investigations;
- General Corporate, including U.S. and offshore entity formation, corporate governance, commercial contract drafting and negotiation, operational compliance advice and guidance, and specialized legal training;
- Bankruptcy and Liquidation, including bankruptcy planning, preservation of claims, negotiation of bankruptcy reorganizations;

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## The JunHe team has a sharp commercial sense and outstanding versatility to handle cross-jurisdictional challenges.

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- Private Wealth, including investor immigration, trust planning advice, charitable project structuring, cryptocurrency and other alternative asset investments, estate planning and compliance, and family dispute resolution;
- Commercial Real Estate, including real estate investment, leasing, financing, development and management;
- Emerging Technology, including U.S. market development, U.S. regulatory compliance, financing restructurings and M&A, and public offerings.

### Selected Deals

We assisted a leading domestic automobile parts supplier in its acquisition of a US automobile parts company. The latter was a major partner of the client in North America. This M&A will consolidate and expand the client's market share in North America. We provided the client with US legal services throughout the whole process, including the formation of a US subsidiary, due diligence, the negotiation of the transaction documents and the anti-trust clearance.

We assisted a number of US and Chinese companies in dealing with matters related to their listings on the NASDAQ. As the company's counsel, we manage all the work throughout the listing process, including coordinating the work progress of all parties, formulating a timetable for listing preparations, sorting out the company's business status and various documents, conducting due diligence, drafting the prospectuses, and submitting the application to the SEC and the NASDAQ.

We assisted a client in acquiring an interest in a US\$300 million bank loan provided by the New York branch of a state-owned bank to a domestic pharmaceutical company. Our services included reviewing the loan agreement, mortgage agreement, standby letters of credit and other relevant agreements and documents, issuing memoranda and legal opinions on the risks of acquiring a syndicated loan, and assisting the client in the closing.

We represented a machinery manufacturer company in a product infringement liability lawsuit. The plaintiff is an American who had suffered personal injuries as a result of a mechanical accident at work. As a result, the plaintiff sued a number of related engineering contractors, machinery manufacturers, and machinery lessors. We promptly submitted a motion to the court after the client was added as a defendant, arguing that the court did not have personal jurisdiction over the client, and communicated with the plaintiff's lawyer on issues such as the scope of discovery related to the jurisdictional issue.

We represented a client in multiple rounds of communications and defense with UN officials and helped the client prepare relevant materials to respond to their investigation. We drafted a legal memorandum to analyze and demonstrate the client's non-violation and assisted the client in conducting targeted internal compliance training, establishing a more robust compliance risk detection system and demonstrating the results of the compliance training to UN officials.

We provided comprehensive legal services for a fashion brand entering the US market. Our services covered advertising endorsements, marketing, labor and employment, and daily business operations. As a Chinese brand, the client's US and Chinese teams had different approaches to online advertising and public relations and were subject to different legal regulations. With our understanding of US laws and regulations, we provided the client with a complete set of branding compliance guidelines.

We represented several Chinese financial institutions in the personal bankruptcy of a well-known businessperson in the US, involving claims in the hundreds of millions of dollars. We assisted the clients throughout the bankruptcy proceedings, including running for (and being elected as) members of the creditors' committee, filing claims, participating in the review and negotiation of the reorganization plan, and analyzing and voting on the debtor's reorganization plan.

We provided comprehensive advice on overseas asset planning for a family business client in the crypto asset industry, including analysis of the pros and cons of the asset holding forms, asset holding methods and asset layout in different jurisdictions and operational suggestions thereon, and assisted in setting up the offshore trust.

We assisted a client in the acquisition of a hotel in Long Island, New York. We provided a full range of transaction services, including due diligence, the drafting and negotiation of the acquisition and franchise agreements, bank loan assignment, selection of the hotel management company and negotiation of the management agreement, management and coordination of the title insurance and building inspections, as well as the corporate governance of the acquirer.

Golden League

2024, 2023, 2022, 2021, 2020  
China Business Law Awards

Best Referring Firm (501+ lawyers)

2024  
Multilaw Awards