



LAO, Chengzhe (Robin)

Partner

Tel: +86 20 2805 9054
Fax: +86 20 2805 9099
E-mail: laochzh@junhe.com

Practice Areas:

Capital Markets
Private Client Practice
Education

Professional Experience

Robin Lao is a partner at the Guangzhou office of JunHe LLP, specializing in capital markets, private client practice, and the education sector. He possesses extensive experience in equity and debt financing, outbound M&A, and corporate investments and financing.

In the sector of capital markets, Mr. Lao possesses extensive experience in financing, M&A, and globalization services across major domestic and overseas securities markets. He is fully engaged in a wide range of corporate compliance matters—including the formulation of restructuring plans, pre-IPO financing, equity acquisitions, issuance of legal opinions, outbound investment, and private/family trusts—serving a diverse clientele that spans industries such as internet, biotechnology, fast-moving consumer goods, and manufacturing. Aligning with the globalization of Chinese enterprises and entrepreneurs, Mr. Lao seamlessly integrates capital market operations with global mobility services. Leveraging his rich track record in managing cross-border transactions across multiple countries, he excels as a lead coordinating counsel. By collaborating with experts across various jurisdictions, he provides strategic support for multinational corporations and outbound platforms in areas such as the implementation of cross-border investment structures, overseas post-merger integration, multi-jurisdictional compliance reviews, and the global deployment of core executive teams.

In the realm of private client practice, Mr. Lao excels at providing comprehensive legal solutions that balance commercial viability with strict compliance baselines for actual controllers of listed companies, founders of globally expanding enterprises, and multi-generational families. Drawing upon his profound experience in capital markets and M&A, he not only assists clients in smoothly navigating intergenerational succession, resolving historical equity legacy issues, and isolating the controller's personal risks, but also possesses extensive practical experience in cutting-edge wealth planning. This includes complex cross-border asset consolidation, the implementation of nested onshore and offshore trust architectures, and cross-border real estate inheritance. He is dedicated to providing solid legal safeguards for clients' business control and the enduring legacy of family enterprises amidst an increasingly stringent global regulatory environment.

In the education legal services sector, Mr. Lao provides a broad spectrum of legal services to private schools, overseas and Hong Kong/Macau universities, training institutions, and childcare organizations. His services in this area encompass IPO financing, business and equity restructuring, M&A and financing, compliance opinions, Sino-foreign cooperative operations, and brand introductions.

In providing legal support to these clients, Mr. Lao not only demonstrates extensive experience in handling structurally complex cross-border transactions but also applies his profound understanding and judgment of Chinese laws, policies, and practical realities. This allows him to deliver legal opinions that hold both strategic and practical value. He is particularly skilled at untangling complex structural issues, drafting English legal documents, and navigating the international communication conventions inherent in cross-border M&A.

Mr. Lao was recognized in The Legal 500 Asia Pacific 2019 as one who has 'solid capital markets experience, a rigorous work attitude and gives pragmatic legal advice', was named as one of the Rising Lawyers in ALB China Regional Ranking (South China) in 2023, was awarded "International Lawyer of the Year - South China & Central China" by ALB in 2025, and was named one of the "Top 15 Private/Family Wealth Management Lawyers" in the LegalOne Greater Bay Area Law Awards in 2025.

Education

Mr. Lao, Robin graduated from Sun Yat-sen University with an LLB degree in 2005 and obtained a Graduate Diploma in Law from BPP Law School in 2010.

Professional Associations

Member of the All China Lawyers Association

Language Skills

Mandarin, English, Cantonese