



The work is extremely dedicated, the legal grounding is also very strong, so their performance is very good.

—Chambers Asia-Pacific 2019

Telecom and Internet

Within a very specialized practice area, JunHe has proudly provided our services for nearly two decades to various major telecommunications and Internet clients as well as non-telecommunications multinational clients with telecommunications-related business or plans in China.

We have persistently provided pertinent, pragmatic and constructive advice and opinions to our clients in this specialized practice area. Meanwhile, JunHe's telecommunications and Internet practice is also a part of its general M&A, foreign direct investment and capital markets practices. Our lawyers have gained a wealth of relevant experience as a result of our representation in a significant number of telecommunications and Internet transactions and legal advice. We have represented telecommunications and Internet companies, as well as the private equity funds and investment institutions that finance them in various transactions of M&A, private investments/ placements and initial public offerings. We are able to represent various telecommunications and Internet companies, underwriters, and investors and provide services related to due diligence, regulatory compliance, investment structuring, restructuring, negotiations, documentation and closings of the transactions in this area.

Core Areas of Practice

- PRC law compliance analysis, proposals of structure and specific advice for telecommunications/Internet clients or non-telecommunications multinational clients with respect to their telecommunications-related business involving market access and operations in China;
- Legal services for telecommunications/Internet clients and relevant parties in their transactions of financing, restructuring and M&A, and capital market deals;
- Intellectual property protection, disputes and risk control in connection with telecommunications, internet or high-tech.

JunHe, founded in Beijing in 1989, is one of the first private partnership law firms in China. Since its establishment, JunHe has grown to be one of the largest and most recognized Chinese law firms. The firm has thirteen offices around the world and a team comprised of more than 800 professionals, including over 240 partners and legal counsel, as well as over 560 associates and legal translators.



JunHe's lawyers always listen to their clients' need and provide service at a very high market standard.

—Asialaw profiles 2019

Remarkable Features of Our Teams of Lawyers

As a major full-service law firm in China, JunHe is able to provide our clients with support from teams of lawyers in our twelve (12) offices respectively located in mainland China, Hong Kong and USA, and from experts in various fields to address clients' needs with respect to telecommunications issues. Our lawyers specialized in telecommunications-related legal services often work closely with those in many practice areas within JunHe, which enables us to assist our clients to obtain competitive advantages and to effectively control risks.

Selected Deals

AT&T/TATA/BT/Cable & Wireless/SES

JunHe provided advice to AT&T/ TATA/BT/Cable & Wireless/SES and various offshore telecommunications carriers on telecom-related legal and regulatory affairs and direct investment in China.

China Mobile, China Telecom, China Unicom, China Satellite Communications

JunHe represented China Mobile, China Telecom, China Unicom, China Satellite Communications and various domestic telecom carriers and advised on the telecom-related legal and regulatory matters in China and off-shore transactions globally.

BMW

JunHe, as long-term retained legal counsel to the BMW Group, represented and advised the BMW Group on various telecom-related legal and regulatory matters including automobile telematics services, city travel solutions, call center service, value-added telecom information service, Internet mapping and positioning service, online sales platform and etc.

Many M&A deals and potential overseas IPO cases, in each case, involving value-added telecom services in China

IPO of dangdang.com, fang.com, 61.com, amap.com, Easson Telecom, 51job, leju.com and so on, new issuance of JD.com, and restructuring of various assets of sina.com.

Technology, Media, Telecommunications Deal of the Year -
Xiaomi Hong Kong IPO
2019
ALB China Law Awards